Indian Space Sector – Pre-budget Questionnaire

Questionnaire on Challenges, Incentives and Policy Support for Space Companies in India

Basic information about your company

Particular	
Name of the Company	
Registered office (city / state)	
Type of entity (Pvt Ltd, LLP, Public Ltd, etc.)	
Segment(s) of the space sector you operate in	
Contact person, designation, email and phone	

Section A. Finance, Investment and Incentives

Q1. What challenges have you encountered in accessing or availing of incentives, subsidies, and financing support? Please refer to the examples provided below for illustrative purposes.

Statement	Severity *(Low, Moderate, High, N/A)*
Insufficient policy incentives to attract and scale space sector investments.	
Eligibility conditions, application and release of incentives are complex or slow	
Difficult to raise risk capital or bank finance for long-gestation space projects	
Limited access to Government grants, funds or credit support for R&D and capital equipment	
Company remarks / examples:	

Q2. Which of the following challenges affect your ability to raise capital?

Challenge	Yes/No
Limited venture capital availability	
Growth-stage funding gap	
Debt financing constraints	
Long project gestation periods	

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Challenge	Yes/No
Lack of institutional investors	
Insufficient Government-backed financing mechanisms	
Others	

Q3. If you could ask for any budgetary support, incentive or financing measure that would make the biggest difference to your business, what would it be and why?

(Funding for R&D, Launch Services, Market Development, Infrastructure, etc)

Q4. Specifically for foreign-invested or joint-venture entities, would a dedicated tax holiday period improve your ability to attract international capital or technology partnerships? Please elaborate.

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Section B. Regulatory, Policy and Defense related Issues

Q5. What are the key regulatory or policy challenges affecting your business in the Indian space sector, and what changes would help address them?

Please describe the regulatory approvals, authorizations, compliance requirements, or policy-related issues that create challenges for your organization, along with any recommendations that could improve ease of doing business.

Q6. Would the following actions by the Government / authorities help your company?

Please write Yes or No in the response column against each statement.

Statement	Response *(likely/ somewhat likely/ not likely)*
Greater private-sector participation in national space programmes	
Stronger coordination between Government agencies involved in the space sector	
Deemed SEZ status or dedicated Space SEZ clusters with shared testing infrastructure	
Government anchor orders, procurement preference for domestic players, and support for exports and international collaboration	
Formal recognition of the space sector as Critical Infrastructure to enable security, financing and resilience-related benefits.	
Company remarks / examples:	

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Q7. Does your company face any of the following challenges in supplying space/dual-use technologies to the defence sector?

Statement	Response *(Yes / No/NA)*
Dependence on short-term or programme-based procurement initiatives (e.g., iDEX) rather than sustained procurement mechanisms	
Limited visibility of long-term defence procurement plans and commitments	
Delays in product qualification, testing, certification, or security clearances.	
Difficulty meeting defence procurement eligibility or compliance requirements	
Uncertainty regarding order volumes and demand forecasts / lack of repeat orders	
Company remarks / examples:	

Q8. Does your company face any of the following liability or insurance-related challenges in the space sector?

Statement	Response (Yes / No)
Unclear or disproportionate third-party liability obligations	
High insurance premiums	
Limited availability of insurance coverage in India	
Difficulty obtaining coverage for mission, launch, or re-entry risks	
Difficulty obtaining coverage for new or unproven technologies	
Insurance or indemnity requirements create financial or operational burdens	
Company remarks / examples:	

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Section C. Manufacturing, Supply Chain and Technology Development

Q9. What are the key constraints or difficulties faced in manufacturing and sourcing operations? Please refer to the examples provided below for illustrative purposes.

Statement	Response (Yes / No)
Dependence on imported components, materials or equipment / limited domestic availability of critical space-grade components, materials or manufacturing capabilities.	
Imports are delayed or blocked by export restrictions or approvals abroad	
High cost of specialised components and equipment	
Supply-chain disruptions affecting production timelines	
Company remarks / examples:	

Q10. What challenges, if any, does your company encounter in undertaking R&D activities, technology development and indigenisation? Please refer to the examples provided below for illustrative purposes.

Statement	Response (Yes / No)
Limited grants or funding support for space R&D and prototype development	
Limited access to Government research labs, test beds and technology for private companies	
Difficulty recruiting, training or retaining skilled manpower for space-sector operations *(e.g., shortage of specialised engineers, competition from global space hubs, high attrition)*	
Challenges in commercialising technologies developed through R&D	
Unclear ownership of intellectual property when working with Government agencies	
Company remarks / examples:	

Q11. Which critical technologies, components or manufacturing capabilities are currently unavailable or inadequate in India, creating risks for your business?

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Section D. Trade, Commercialisation and Market Access

Q12. What challenges does your company face in Government procurement, commercialisation, exports or international partnerships?

(Access to testing facilities and launch infrastructure, Supply-chain and component sourcing, Technology transfer from public agencies, Government procurement opportunities, Export promotion and market access, International collaborations)

Q13. Does your company face challenges in accessing satellite data and geospatial datasets required for developing downstream space applications?

Statement	Response (Yes / No)
High cost of data	
Restrictions on data access or sharing	
Delays in obtaining approvals/licenses	
Limited availability of high-resolution datasets	
Lack of standardized access mechanisms	
Company remarks / examples:	

Q14. What measures would encourage greater adoption of space-based services by government agencies and public sector entities?

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Statement	Response (Yes / No)
Government-funded pilot projects to demonstrate the effectiveness of space-based solutions	
Dedicated budgets for procurement of space-based services	
Greater awareness and capacity-building among government departments on the use of space technologies	
Greater access to government datasets to develop and deploy applications	
Clear guidelines and standards for the use of satellite data and space-based services	
Company remarks / examples:	

Section E. Taxation and Customs

Q15. What GST/Customs-related challenges or issues does your company currently encounter? Please refer to the examples provided below for illustrative purposes.

Statement	Response (Yes / No)
GST rate concerns/ Input Tax Credit restrictions/ Classification disputes	
Unused input tax credit accumulates because inputs are taxed higher than outputs or Accumulation of Input Tax Credit	
Absence of dedicated or sufficiently clear HSN classifications for specialised space-sector components	
Delay in customs clearance of imported parts, materials or test equipment	
High customs duty on inputs that are not available in India	
Difficulty in obtaining GST refunds	
Company remarks / examples:	

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.

Q16. Which income-tax incentives should be introduced or strengthened specifically for the space sector?

(Enhanced deduction for eligible R&D expenditure, tax holidays for eligible space startups or projects, accelerated depreciation for space infrastructure, carry forward of losses, incentives for long-term risk capital etc.)

Section F: Company Considerations

Please mention any other emerging issues your company is facing, or any other remarks you would like to share.

The questions and response options are indicative. Companies may provide additional experiences or examples in the "Company Remarks / Examples" column.